

For immediate release:

**GE Industrial Systems acquires Nortel Networks Lentronics product line**

*Power Management solution set now includes world-leading optical networking technology*

**August 25, 2001, Markham, Ontario** – GE Industrial Systems, a division of the General Electric Company, has acquired the Lentronics line of advanced multiplexer product offerings from Nortel Networks, an industry leader in fiber optic network telecommunications. A proven and successful technology, these communications products are used primarily for telecommunications and intelligent transport applications in the utility, industrial, and oil and gas sectors. This acquisition means the Lentronics multiplexer line is now an integral part of the automation solutions product offering of GE Power Management, a GE Industrial Systems business unit that provides leading protection, monitoring and control technology.

According to GE Power Management General Manager Norris Woodruff, with the addition of this important strategic product line to the GE Power Management portfolio, customers can upgrade their communications infrastructure with a complete networked solution from a single-source vendor. “The acquisition brings with it valuable new opportunities for GE Power Management and its customers. Our UR technology has made GE Power Management a global leader in delivering advanced, open systems based substation automation solutions. Nortel Networks, whose products are well established in the global marketplace, is noted for its technological innovation and ability to deliver integrated capabilities for multiple components. With this acquisition, GE Power Management can now offer our industrial and utility customers an expanded, integrated and total solutions package set that will include communications, protection, monitoring and control of electrical equipment.”

### ***About the Technology***

The Universal Relay (UR) family of IEDs has made GE the leader in open systems based substation automation solutions. With the acquisition of Nortel Networks Lentronics JungleMUX SONET and TN-1U SDH multiplexers, transmission and distribution substations can be linked together for seamless transport of teleprotection control, SCADA, voice and video. They are ideal for use in telecommunication applications for industrial and commercial customers with large, geographically dispersed sites such as petrochemical plants, airports and transportation corridors.

The JungleMUX line was developed by Nortel Networks. These fiber optic multiplexers enable multi-site, wide area networking of teleprotection control, SCADA, IP, voice and video traffic. TN-1U models, which conform to SDH standards for the European, Asian, Latin American and African markets, are a recent addition to the line.

Norris Woodruff said that Nortel Networks Lentronics multiplexers have already been used in a number of GE Power Management installations worldwide. “In the past, we have used this technology to deliver the scalable, flexible and open solutions for networking and system automation that customers are demanding. By combining resources, we can be even more effective in helping customers increase efficiencies, reduce operating costs, and keep pace with emerging technology.”

### ***About GE Power Management***

GE Power Management, based in Markham Ontario, Canada supplies automation systems and protection, control, monitoring IEDs for generation, transmission, distribution and processing applications used by utility and industrial customers around the world. Its Universal Relay (UR) family of IEDs are advanced high-speed digital relay products for substation automation protection and control. For more information visit the website at [www.Geindustrial.com/pm](http://www.Geindustrial.com/pm)

***About GE Industrial Systems***

GE Industrial Systems is a global leader in manufacturing products used to distribute, protect and control electrical power and equipment, and supplying product and service solutions for commercial, industrial, residential and utility applications. GE Industrial Systems is one of GE's major businesses. GE is the world's largest diversified technology, manufacturing and services company with a commitment to achieving worldwide leadership.

**For more information, contact:**

Christine Krokker

Manager – Marketing and Sales

GE Power Management

Tel: +1 905-201-2192

Fax: +1 905-201-2098

Email: [christine.krokker@indsys.ge.com](mailto:christine.krokker@indsys.ge.com)

